



LILLIAN CONROE
 SMALL BUSINESS & PERMIT SPECIALIST
 OFFICE OF GOVERNOR EDWARD G. BROWN JR.
 OFFICE OF BUSINESS & ECONOMIC DEVELOPMENT
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 WWW.BUSINESS.CA.GOV

*Permit Assistance
 Information of state finance/loan
 Tax Credit Programs
 Connect with resources for job
 new employee recruitment*



CITY OF LOS ANGELES
 ECONOMIC AND WORKFORCE
 DEVELOPMENT DEPARTMENT

DAYSI HERNANDEZ
 CHIEF GRANTS ADMINISTRATOR
 FOR MARKET INVESTMENTS & INNOVATION
 ECONOMIC DEVELOPMENT DIVISION

*OVERSEES ECONOMIC
 DEVELOPMENT PROGRAMS
 FOR THE CITY.*

1200 W. 7TH STREET, 6TH FLOOR
 LOS ANGELES, CA 90017

TEL: (213) 744-9340
 FAX: (213) 744-9382
 E-mail: daysi.hernandez@lacity.org



CITY OF LOS ANGELES
 ECONOMIC & WORKFORCE
 DEVELOPMENT DEPARTMENT

ANTHONY CARRILLO
 ECONOMIC DEVELOPMENT DIVISION

*BUSINESS
 RAPID RESPONSE*

1200 W. 7TH STREET, 6TH FLOOR
 LOS ANGELES, CA 90017

TEL: (213) 744-7215
 FAX: (213) 744-9382
 E-mail: anthony.carrillo@lacity.org



CITY OF LOS ANGELES
 ECONOMIC & WORKFORCE
 DEVELOPMENT DEPARTMENT

DENNIS L. PARKS
 BUSINESS SERVICES MANAGER
 RAPID RESPONSE

*Provide an
 orientation
 for the affected
 workers!*

1200 W. 7TH STREET, 6TH FLOOR
 LOS ANGELES, CA 90017
<http://ewddlacity.com>

TEL: (213) 744-7142
 TTY: (213) 744-9395
 FAX: (213) 744-7223
 E-mail: dennis.parks@lacity.org



Here's How to Increase Your Profits!

No small business owner has all of the answers, and that's why the **Small Business Development Center (SBDC) hosted by El Camino College** is here to help. Whether you are an established business or thinking about starting a business, the experienced entrepreneurs at the SBDC can provide you with *no-cost* one-on-one advising to answer your questions and help grow your business and increase your profits. Advising is available in Carson, San Pedro, Hawthorne, at your place of business for loan assistance, and by phone, email or through Adobe Connect!

Here are just a few of the areas we can assist you in:

Established Businesses	Start-Ups
Finance: Loan Applications, Debt Restructuring, Cash Flow Management, Lines of Credit	Business Planning: Business Plan Reviews, Idea Generation, Start-Up Cost Projections
Marketing: Branding, New Markets, Customer Segmentation, Market Research	Legal: Incorporation, DBA's, EIN's, and Other Filings
Government Contracts: Federal, State, County, City, and Port Certification	Marketing: Marketing Plan, Customer Segmentation, Market Research
Legal: Contracts, Leases, Intellectual Property	Social Media: Twitter, FaceBook, LinkedIn, New Forms of Marketing your Products/Services
Social Media: Twitter, Facebook, LinkedIn, New Forms of Marketing your Products/Services	Finance: Loan Applications, Forecasting, Micro Loans
<i>Access to the Business Resource Center, Center for International Trade and Development (CITD), as well as Low-Cost Workshops and Seminars on Current Relevant Business Topics</i>	

Does SBDC Business Advising Guarantee Success?

Of course not - that's up to the business owner. However, an ongoing independent study shows that SBDC clients outperform non-SBDC clients on three key measures: sale, profits, and job creation.¹



¹Based on an independent study conducted by James Chrisman, Ph.D.

Stor von Buren, Director
AMERICA'S SBDC CALIFORNIA
 LOS ANGELES NETWORK
 Small Business Development Center
 13430 Hawthorne Blvd.
 Hawthorne, CA 90250
 T: (310) 973-3177
 F: (310) 973-3132
 sbdc@elcamino.edu
 www.southbaysbdc.org

Small biz consulting in all areas of business access to capital/education

To get started, call us today at (310) 973-3177

Small Business Development Center hosted by El Camino College
 13430 Hawthorne Blvd.
 Hawthorne, CA 90250
 (310) 973-3177 www.southbaysbdc.org
www.facebook.com/southbaysbdc

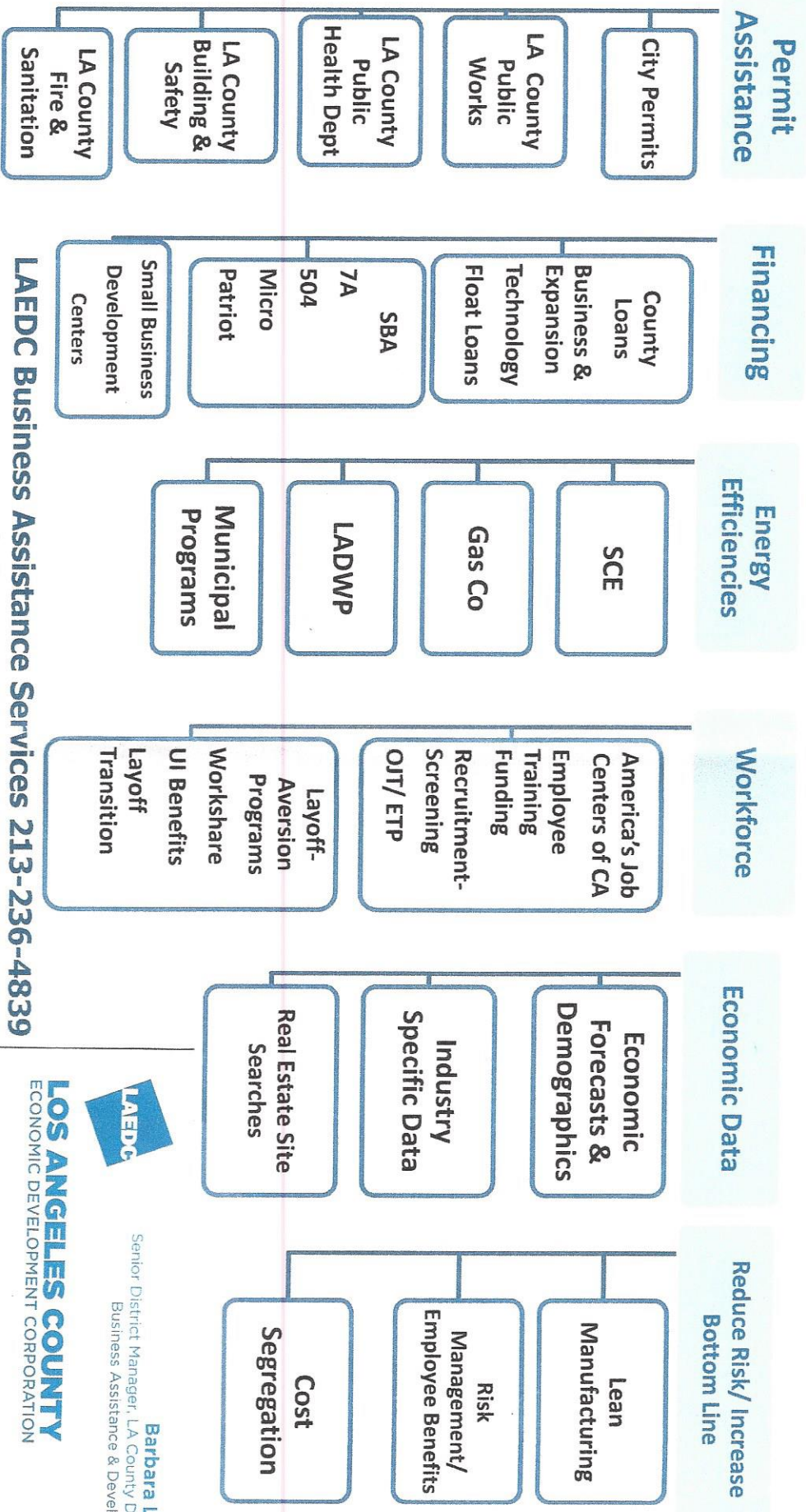




LOS ANGELES COUNTY
ECONOMIC DEVELOPMENT CORPORATION

Los Angeles County
Connection to Resources & Advocacy Services

*Free business
assistance services.
Connection to resources
and agencies.*



LAEDC Business Assistance Services 213-236-4839

info@laedc.org



LOS ANGELES COUNTY
ECONOMIC DEVELOPMENT CORPORATION

Barbara Levine
Senior District Manager, LA County District 4
Business Assistance & Development

barbara.levine@laedc.org
444 South Flower Street, 57th Floor, Los Angeles, CA 90071
Tel: (310) 466-5197 Fax: (213) 622-4300
www.LAEDC.org



Questionnaire for Ports O'Call Tenants

I would like to conduct a survey to determine the type of business you have, to see if there is a common goal to seek out alternative arrangements and to see if you would like me to coordinate any efforts. Upon compiling the information, the results will be shared with you.

CURRENT INFORMATION

Contact Name Sara Lee Phone Number 310 521 9822 (cell 818462 3964)

Business Name Candy town Email Candyshw@gmail.com

Type of Product You Sell candy, chocolate, confections

Current Days of Operation – Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation 11am to night

Current Sq. Ft. you occupy now ~900sqft

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 5

What is the maximum number of days you desire to be open for business? 7

BRAINSTORMING IDEAS (Check all ideas that interest you.)

- Downtown Ports O' Call Village – Lease out a building and have multiple tenants.
- Target market weekday workers Target Market weekend
- Tourism Kiosks – Rent out a kiosk (location to be determined)
- Farmer's Market – I would be interested in having a booth on Fridays
- Other ideas/comments you may have _____



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CURRENT INFORMATION

Contact Name Rhene Smith Phone Number 310-456-4207
 Business Name The Glass Act Email glassact01@att.net
 Type of Product You Sell personalized gifts
 Current Days of Operation – Check ALL that apply. MON TUE WED THUR FRI SAT SUN
 Current Hours of Operation 11 – 5:30
 Current Sq. Ft. you occupy now 800 - 1000 sq

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 6
 What is the maximum number of days you desire to be open for business? 7

BRAINSTORMING IDEAS (Check all ideas that interest you.)

- Downtown Ports O' Call Village – Lease out a building and have multiple tenants.
 Target market weekday workers Target Market weekend
- Tourism Kiosks – Rent out a kiosk (location to be determined)
- Farmer's Market – I would be interested in having a booth on Fridays
- Other ideas/comments you may have _____



Questionnaire for Ports O'Call Tenants

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CURRENT INFORMATION

Contact Name Waseem Ahmed Phone Number 714-767-4134

Business Name Maha Enterprises Email was0031@msn.com

Type of Product You Sell Home Decore

Current Days of Operation –Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation _____

Current Sq. Ft. you occupy now 800

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 5-6

What is the maximum number of days you desire to be open for business? _____

BRAINSTORMING IDEAS (Check all ideas that interest you.)

_____ Downtown Ports O' Call Village – Lease out a building and have multiple tenants.

_____ Target market weekday workers _____ Target Market weekend

_____ Tourism Kiosks – Rent out a kiosk (location to be determined)

_____ Farmer's Market – I would be interested in having a booth on Fridays

_____ Other ideas/comments you may have _____



Questionnaire for Ports O'Call Tenants

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CURRENT INFORMATION

Contact Name Fernando Diaz Phone Number 818 209 1994
 Business Name Art by Diaz Botánica Email stevie.dusa@aol.com
 Type of Product You Sell Gift shop Art.
 Current Days of Operation – Check ALL that apply. MON TUE WED THUR FRI SAT SUN
 Current Hours of Operation 10- to 7.
 Current Sq. Ft. you occupy now 1700

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 5
 What is the maximum number of days you desire to be open for business? 7

BRAINSTORMING IDEAS (Check all ideas that interest you.)

- Downtown Ports O' Call Village – Lease out a building and have multiple tenants.
- Target market weekday workers Target Market weekend
- Tourism Kiosks – Rent out a kiosk (location to be determined)
- Farmer's Market – I would be interested in having a booth on Fridays
- Other ideas/comments you may have Have my own shop



Questionnaire for Ports O'Call Tenants

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CURRENT INFORMATION

Contact Name Akibu A. Jimoff Phone Number 562 477 6842

Business Name African American gift Email _____

Type of Product You Sell shop African imports, central America

Current Days of Operation –Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation _____

Current Sq. Ft. you occupy now _____

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? _____

What is the maximum number of days you desire to be open for business? _____

BRAINSTORMING IDEAS (Check all ideas that interest you.)

- Downtown Ports O' Call Village – Lease out a building and have multiple tenants.
- _____ Target market weekday workers _____ Target Market weekend
- _____ Tourism Kiosks – Rent out a kiosk (location to be determined)
- _____ Farmer's Market – I would be interested in having a booth on Fridays
- _____ Other ideas/comments you may have _____

Handwritten signature



Painter

Questionnaire for Ports O'Call Tenants

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CURRENT INFORMATION

Contact Name Mike DeZully Phone Number 310-809-0109

Business Name Arts n Music Email 4micci@gmail

Type of Product You Sell Statues/Crystals

Current Days of Operation - Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation 10AM - 9PM

Current Sq. Ft. you occupy now 1500

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 7

What is the maximum number of days you desire to be open for business? 7

BRAINSTORMING IDEAS (Check all ideas that interest you.)

- Check Downtown Ports O' Call Village - Lease out a building and have multiple tenants.
Target market weekday workers
Target Market weekend
Check Tourism Kiosks - Rent out a kiosk (location to be determined)
Check Farmer's Market - I would be interested in having a booth on Fridays
Other ideas/comments you may have



Questionnaire for Ports O'Call Tenants

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CURRENT INFORMATION

Contact Name BOBBY LISK

Phone Number 310-722-7525

Business Name FRUMENTS

Email Text or phone

Type of Product You Sell Sterling Jewelry + Repro Metal Signs

Current Days of Operation - Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation 1-5 weekdays 12-6 stay if come in when necessary

Current Sq. Ft. you occupy now 500

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? 5-6

What is the maximum number of days you desire to be open for business? ? 5-6

BRAINSTORMING IDEAS (Check all ideas that interest you.)

Downtown Ports O' Call Village - Lease out a building and have multiple tenants.

Target market weekday workers Target Market weekend

Tourism Kiosks - Rent out a kiosk (location to be determined)

Farmer's Market - I would be interested in having a booth on Fridays

Other ideas/comments you may have _____

Lorena Parker, Executive Director, San Pedro Property Owners' Alliance

310-832-2183 | LParker@SanPedroBID.com

SanPedroBID.com | DevelopSanPedro.com | SPTrolley.com



Questionnaire for Ports O'Call Tenants

I would like to conduct a survey to determine the type of business you have, to see if there is a common goal to seek out alternative arrangements and to see if you would like me to coordinate any efforts. Upon compiling the information, the results will be shared with you.

CURRENT INFORMATION

Contact Name _____ Phone Number _____

Business Name _____ Email _____

Type of Product You Sell _____

Current Days of Operation –Check ALL that apply. MON TUE WED THUR FRI SAT SUN

Current Hours of Operation _____

Current Sq. Ft. you occupy now _____

FUTURE PLANNING / GOALS

What is the minimum number of days you desire to be open for business? _____

What is the maximum number of days you desire to be open for business? _____

BRAINSTORMING IDEAS (Check all ideas that interest you.)

_____ Downtown Ports O' Call Village – Lease out a building and have multiple tenants.

_____ Target market weekday workers _____ Target Market weekend

_____ Tourism Kiosks – Rent out a kiosk (location to be determined)

_____ Farmer's Market – I would be interested in having a booth on Fridays

_____ Other ideas/comments you may have _____

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